

Teamsters Local 338- Exclusive Accredo Overview

Save On Program Enrollment additional program requirement

- The Save On Program addresses specialty claims filled at Accredo
- Currently in ESI system due to current enrollment in some of the Safeguard Rx programs -the system shows the fund as Accredo Exclusive but that is not the full program which is required to enroll in Save on program
- Accredo Exclusive- with 0 fills enrollment required to align with Save On Program implementation - **No fee to enroll**
- Estimated annual ingredient cost savings is \$200.00 as most members/patients are currently already using Accredo pharmacy

Accredo at a glance



30

pharmacy facilities
throughout the U.S.¹
with headquarters in
Memphis, TN



14

condition-specific
Therapeutic Resource
Centers® to optimize
patient care



500

specialist pharmacists
and 550 field-based
nurses located
throughout the U.S.

A best-in-class specialty pharmacy focused on achieving
optimal health outcomes and reducing healthcare costs

Express Scripts subsidiary with the broadest access to exclusive and
limited distribution drugs in industry

1. Human resource report, December 2012. 2. Accredo has eight locations URAC accredited and all locations Joint Commission accredited.

Savings achieved, clients satisfied

Exclusive Accredo Savings



Better Clinical Care

6% better adherence than other pharmacies for various therapy classes



Plan Savings

Up to 2% unit cost discount



Additional Programs Available that:

- Move patients to safer / more cost effective sites of services, **saving 10 – 12%** of specialty spend on targeted drugs
- Leverage manufacturer copay assistance to **lower plan cost by \$2.50 – \$4.50 PMPM**
- Drive better patient care and plan value with specialty SafeGuardRx programs that **prevented \$1.4B in wasteful spending in 2018**

Your estimated annual Ingredient cost savings achieved through
Exclusive Accredo: \$200.00



98%

of patients who transitioned to Exclusive expressed a positive or neutral opinion regarding the plan change

Specialty Claims

- Specialty claims processed Jan 1, 2019- Jan 31, 2020 :
- **Retail Pharmacy Claims Utilization -**
- At Retail – 4 Patients filled 11 Rxs – Plan Cost= \$33,598.33
- 10 Retail Rxs filled 1- 1-2019 to 12-31-2019 – 3 patients (last retail Rx was filled 11-19-2019*)
- 1 Retail Rx filled 1-1-2020 to 1-31-2020- 1 patient for a 14 day supply
- * *Patient has already moved to Accredo pharmacy*

Accredo Pharmacy Claims Utilization-

- At Accredo - 9 Patients filled 38 Rxs- Plan Cost= \$324,973.88
- 33 Accredo claims filled 1-1-2019 to 12-31-2019
- 5 Accredo Claims filled 1-1-2020 to 1-31-2020
- *No change in pharmacy required for these patients*

Member experience — *strategic communications for a positive experience*

Patient announcement campaign



Letter/Email
~30 days prior



Patient care advocate call
~30 days prior for members
with zero fills at retail

Patient new-to-therapy on standard specialty medications notification

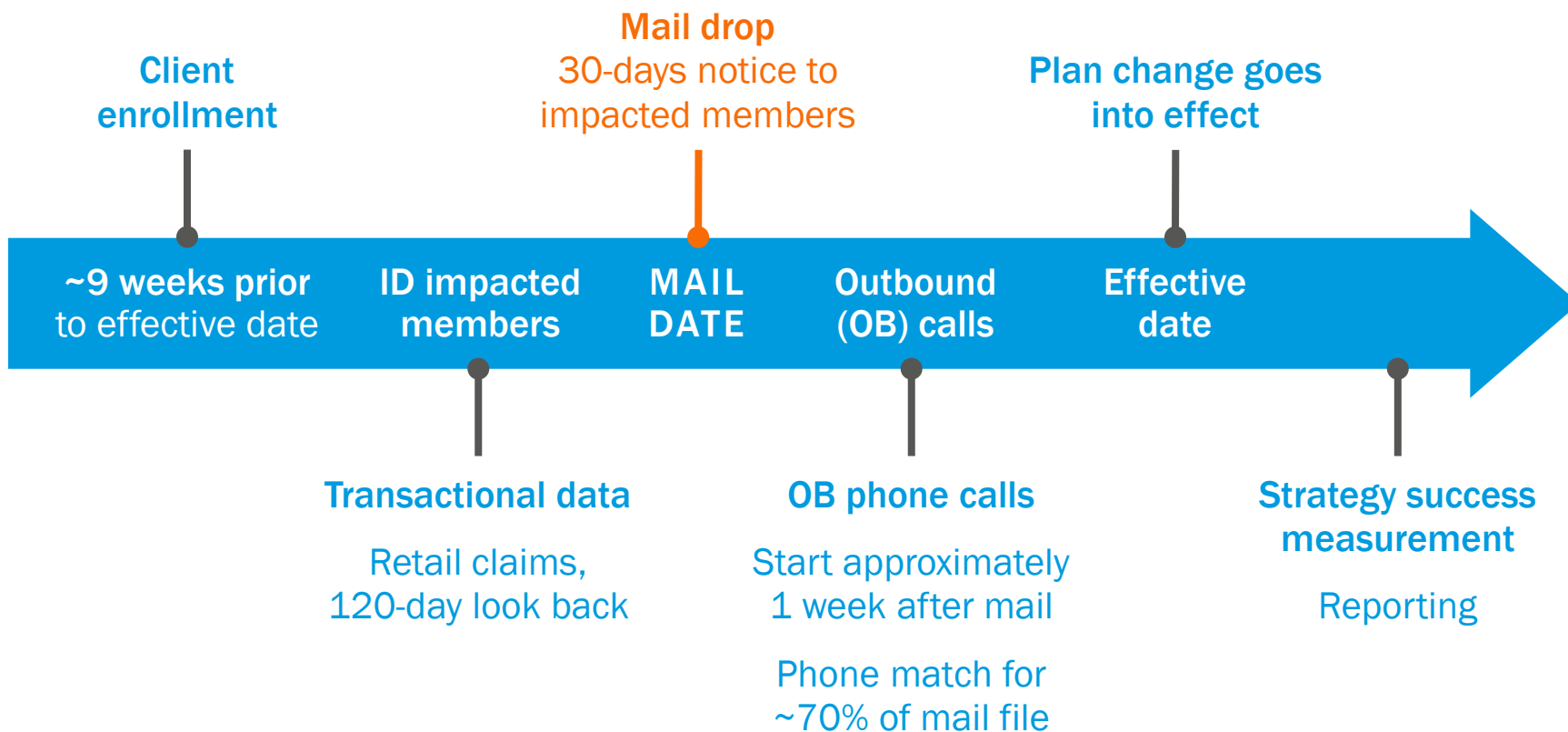


**Patient
tries to fill
at retail**



Claim is rejected at retail.
POS message number routes patient to a dedicated team who can explain patient benefits and transfer script. In addition, a patient care advocate will phone the patient to explain benefit and help patient transfer their medication.

Existing client patient communications timeline



ERISA requirements may require 60 days notice for any plan change.